



The Phoenix Times

APRIL - JUNE 2026

THE QUARTERLY NEWSLETTER OF THE EXCLUSIVE PARTNER OF DILO IN INDIA

New Delhi New Office

*Indrashish Moulik - General
Manager*

Who can ignore New Delhi working for Power sector ? When we are visiting Delhi to meet our clients, a week is insufficient to meet all of them. At times I feel, I should relocate to New Delhi as we see so much of work and potential. From EPCs to Govt. utilities to consultants. However, thanks to our strong Delhi team, sharing the expertise in gas



handling our customers regularly. Super Phoenix is positive about this new office, which will give a boon to both our sales/service team as well as our customers. To get in touch with them, please email sales@superphoenixllp.com

● TOGETHER WE CAN



DILO India factory now at Goa

by Ahsan Shaikh - Production Manager (DILO South Asia)

Behind every machine leaving our Goa factory is a team committed to excellence, innovation, and precision. Establishing DILO South Asia's manufacturing facility is more than a business milestone—it's the beginning of a long-term commitment to delivering world-class engineering from India while supporting DILO's global vision of "One Vision. Zero Emissions".



#CrimeScene Campaign of Leak Spy

by Kritika Swarnapudi - Marketing Executive

The LeakSpy Campaign was a rewarding opportunity to showcase how a creative concept can effectively communicate a critical industry need. By presenting SF₆ leak detection through a compelling 'Crime Scene' theme, we successfully highlighted the importance of early leak identification while uniquely engaging our audience. The campaign generated eight qualified leads within just four days, demonstrating the impact of combining innovation with strategic marketing. This achievement reflects not only the dedication of our team but also the exceptional quality, reliability, and engineering excellence that DILO represents. It reinforces our commitment to delivering solutions that enhance operational safety, environmental responsibility, and customer confidence.

DILO - Hitachi Training at factory

by Ibrahim Patel - Business Development Manager (Service)

I recently had the privilege of representing Super Phoenix to assist Mr. Florian Egger from DILO GmbH, who served as the main trainer for our intensive SF₆ gas handling training at Hitachi Energy's Maneja & Savli locations. Working alongside Florian to guide such a motivated team through hands-on practical sessions was an incredible experience. In our industry, handling SF₆ carries massive environmental and operational responsibility.

This is exactly why formal SF₆ Gas Handling Certification is so critical. It guarantees that teams are fully compliant with safety standards, master advanced reclamation, and actively minimize emissions.



Knowledge-sharing at Abu Dhabi

by Mansi Damani (Sales Manager - U.A.E. & Oman)

Successfully carried out a technical presentation and customer visit at TAQA Transmission (May 2026) on SF₆ gas handling and alternative gas solutions, receiving positive feedback and reinforcing DILO's position as a trusted partner for sustainable grid technologies.

The session generated positive engagement, strengthened customer relationships, and created opportunities for future collaboration in supporting sustainable and zero-emission gas handling practices.





SF₆ Gas re-conditioning at Middle East

Will there be any SF₆ gas to buy after 2030 ?

by Edgar D'sa - Director DILO South Asia

Europe will begin phasing out SF₆ gas in new switchgear installations. This is not just a regulatory update. It is a turning point for energy infrastructure across the continent.

A big concern for us in India!

For those working in high-voltage or medium-voltage systems, this change will affect planning, procurement, and compliance for years to come.

In Europe, Dilo becomes the frontrunner due to its specialized SF₆ recycling machine. A one-of-a-kind. To match this, we have imported a similar plant from the Dilo South Asia factory in India.

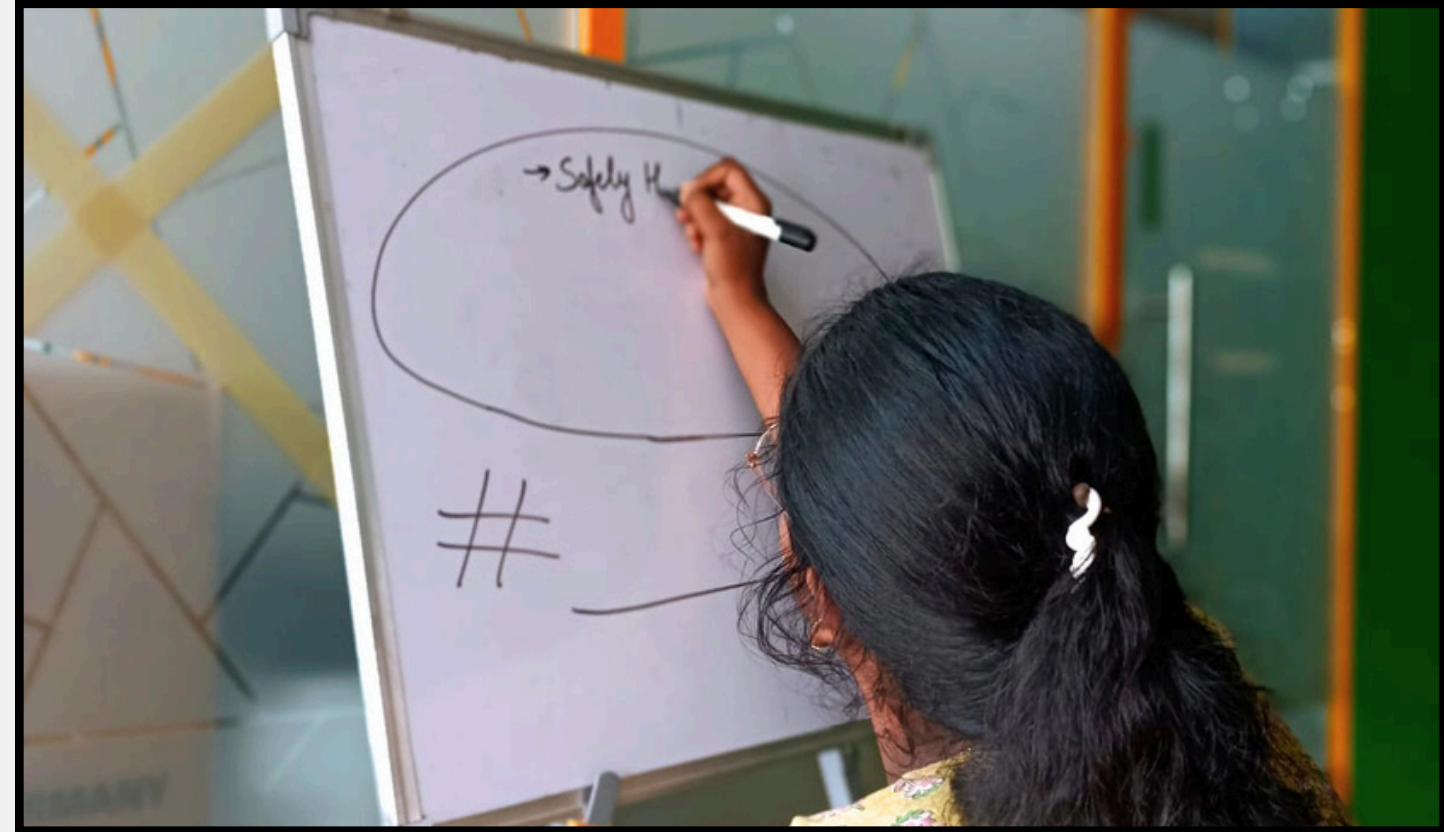
With the successful purification of Bad gas at certain OEMs, the reclamation job has begun in India....Project Shudikaran along with our partner Super Phoenix India LLP.

It's time for all those disciplined SF₆ users who have preserved or held on to bad gas as per the Zero Emission commitment to come up & plan the SF₆ revival to overcome the shortage in the future.

What's In For Innovation ?

In this section, we introduce some of the innovations incorporated in the organizations that helped us to elevate our standards. In this quarter of April - June 2026, we introduced something called 'THINK DAY' - a day spent away from AI & gadgets. A day spent with coffee, whiteboard, and markers.

We started with the marketing department to design a campaign, but they started the 'THINK DAY' of the month with range of new ideas, brainstorming and



SHARE your innovative ideas that can add value to our organization or services.

The best ideas will **WIN** an exciting prize.

Write your ideas to marketing@superphoenixllp.com.

(This is applicable only for Super Phoenix clients and vendors.)